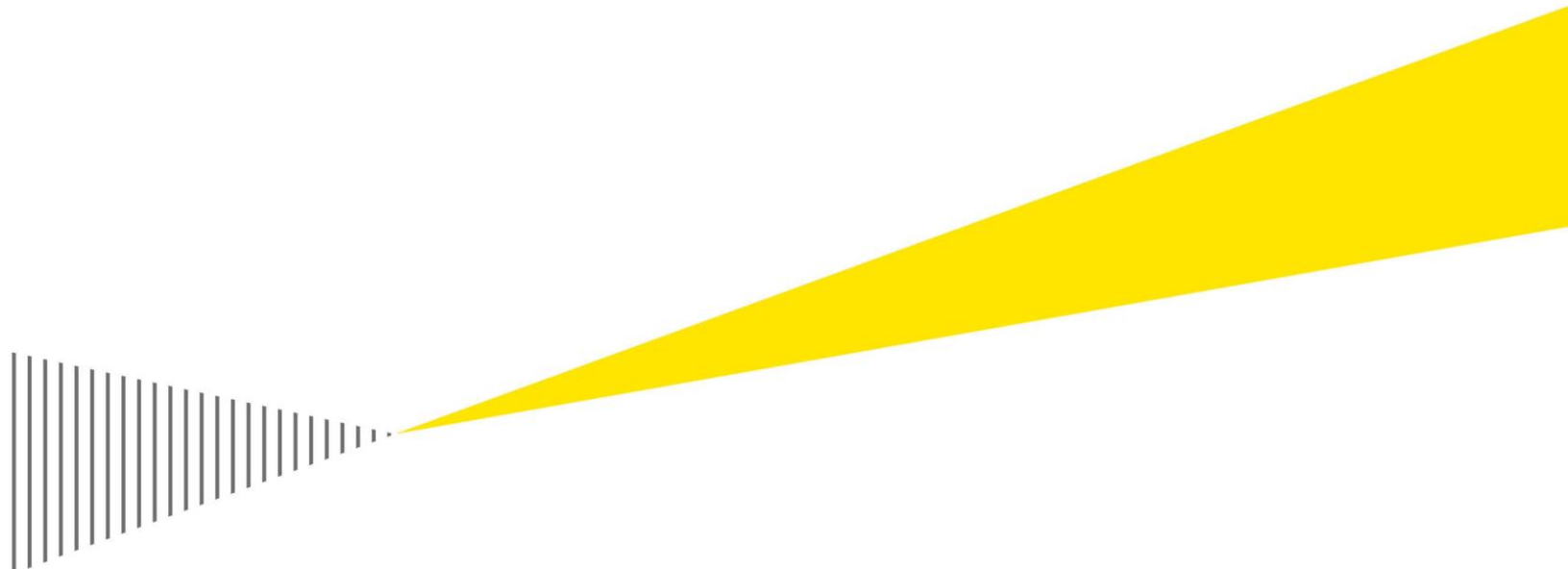


Economic impacts of a stricter 163(j) interest expense limitation

Prepared on behalf of the National Association of
Manufacturers (NAM)

October 2023



Building a better
working world

Economic impacts of a stricter 163(j) interest expense limitation

Executive summary

This analysis estimates the economic impact on the US economy of allowing the stricter 163(j) interest expense limitation to stay in effect. Specifically, it examines the earnings before interest and taxes (EBIT) based 163(j) limitation that went into effect in 2022 relative to the earnings before interest, taxes, depreciation, and amortization (EBITDA) based 163(j) limitation that was in effect from 2018 through 2021.

EY completed a similar analysis in 2022 on the economic impacts of a more stringent 163(j) interest expense limitation. The impacts presented in this report are larger than those in the 2022 report largely because interest rates are currently higher and are projected to stay higher than expected by economic forecasts from 2022.ⁱ

Background

Section 163(j) of the Internal Revenue Code limits the deduction for business interest expense. The Tax Cuts and Jobs Act (TCJA), enacted in December 2017, significantly altered Section 163(j) of the Internal Revenue Code. Specifically, it generally disallowed the deductibility for interest expense exceeding 30% of EBITDA. Beginning in 2022, and as enacted under the TCJA, a stricter EBIT-based limitation went into effect. Of the 35 OECD countries with an earnings-based interest expense limitation, none other than the United States have an EBIT-based interest expense limitation.

The current law limitation, generally equivalent to interest expense exceeding 30% of EBIT, excludes companies' depreciation and amortization from the limitation calculation. This significantly reduces the total amount of interest that can be deducted. The change from EBITDA to EBIT can be especially impactful for taxpayers that make longer-term investments since depreciation and amortization generally arise from expenditures having a useful life of more than one year. Taxpayers that have not incurred such longer-term investments would generally not see a difference in interest deductibility from the EBIT-based limitation. Notably, 77% of incremental disallowed interest expense is estimated to occur in the manufacturing, information, transportation, and mining industries.

By raising the tax burden on investment, limiting the deductibility of interest expense generally increases the cost of capital, discourages investment, and results in less capital formation. A significant portion of the stricter interest expense limitation is estimated to fall on workers through reduced labor productivity, wages, and employment.

This analysis presents two sets of results:

- ▶ First, the reduction in economic activity before market adjustments is estimated. Broadly, this is the reduction in economic activity at businesses directly impacted by the interest expense limitation as well as at businesses connected to the directly impacted businesses. Market adjustments reflect that market economies adjust to policy shocks (e.g., via

ⁱ See the body of the report for further discussion. Also see EY, *Economic impact of a stricter 163(j) interest expense limitation*, September 2022, https://documents.nam.org/tax/nam_interest_deductibility_study.pdf.

changes in prices and the shifting of economic activity to other companies, industries, and sectors).

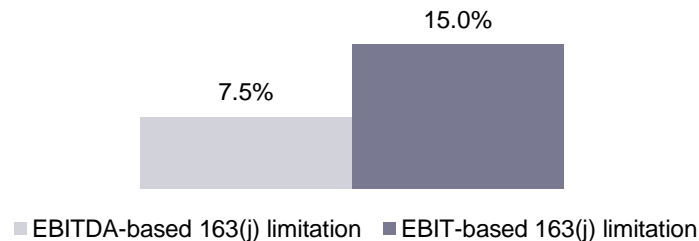
- ▶ Second, the EY Macroeconomic Model is used to estimate the economic impact of the stricter interest expense limitation. This model simulates how markets respond to policy changes (e.g., workers leaving one business may then be employed by a different business, albeit at a potentially lower wage). This is the impact after market adjustments.

Disallowed interest expense

This analysis finds that disallowed interest expense comprises about 7.5% of total interest expense under the 30% EBITDA-based 163(j) limitation and increases to about 15% of total interest expense under the 30% EBIT-based limitation (Figure ES-1). This represents an approximate doubling of disallowed interest expense from the EBIT-based interest expense limitation relative to the EBITDA-based interest expense limitation.

This incremental share of disallowed interest is significantly larger than estimated in the previous analysis and, accordingly, significantly increases the estimated amount of disrupted economic activity and macroeconomic impact. As previously noted, this is largely because interest rates are currently higher and are projected to stay higher than expected by economic forecasts from 2022 (i.e., when the previous analysis was conducted). When interest rates rise, companies' interest expenses generally rise. This increasing interest expense interacts with the more stringent 163(j) limitation, leading to more interest expense deductions being disallowed.

Figure ES-1. Disallowed interest under the 30% EBITDA-based and EBIT-based interest expense limitations



Note: Estimates in figure are for the corporate sector. The share of interest expense disallowed in the pass-through sector is, on average, smaller than for the corporate sector. Most disallowed interest expense is in the corporate sector. Estimates of the amount of disrupted economic activity and macroeconomic impact presented in this report include both the corporate and pass-through sectors.

Source: EY analysis.

Disrupted economic activity

Further limiting interest expense via the stricter EBIT-based 163(j) interest expense limitation increases the cost of capital and, consequently, reduces investment in the US economy. This reduces US jobs, employee compensation, and GDP.

The adverse effect before market adjustments measures the amount of economic activity disrupted by disallowing this interest expense. Before market adjustments this reduction for the US economy is (Figure ES-2):

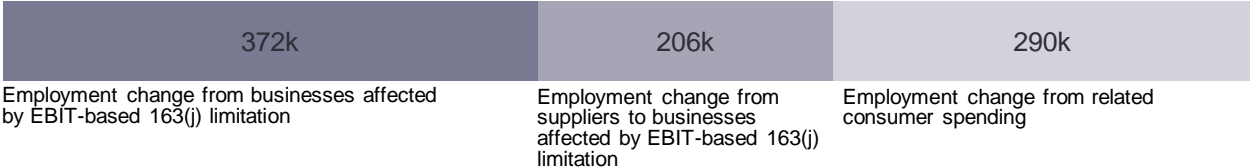
- ▶ 867,000 jobs,
- ▶ \$58 billion of employee compensation, and
- ▶ \$108 billion in GDP.

These reductions are the result of changes in the direct operations of US businesses with limited interest expense, suppliers to businesses affected by the stricter limitation, and related consumer spending. Employee compensation is a component of GDP.

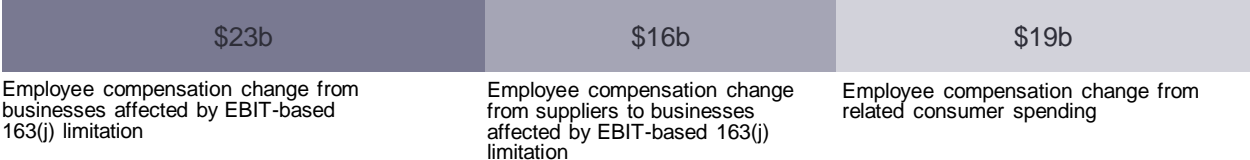
The total amount of disrupted economic activity is nearly double what was estimated in the previous analysis. Specifically, reductions in US jobs increased from 467,000 to 867,000, employee compensation from \$23 billion to \$58 billion, and GDP from \$44 billion to \$108 billion.

Figure ES-2. Reduction in US jobs, employee compensation, and GDP from EBIT-based 163(j) interest expense limitation before market adjustments

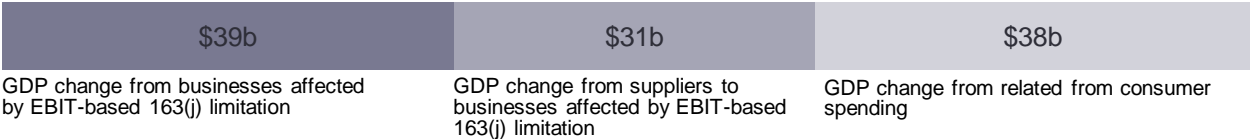
867,000 jobs



\$58 billion employee compensation

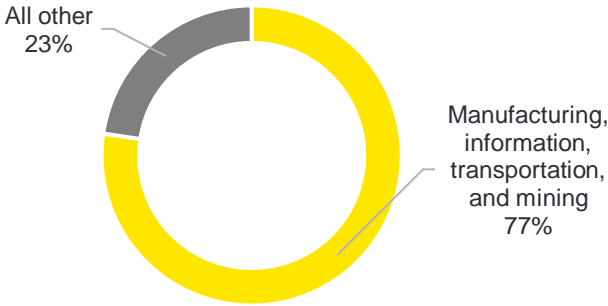


\$108 billion GDP



Note: Market adjustments include, for example, that some workers adversely affected could find jobs elsewhere albeit with potentially lower wages. Estimates are scaled to the size of the US economy in 2024. Estimates are relative to an EBITDA-based 163(j) limitation baseline. Figures are rounded.
Source: EY analysis.

Figure ES-3. Interest expense disallowed from EBIT-based limitation relative to EBITDA-based limitation, share by US industry group



Note: Industry definitions follow the North American Industry Classification System (NAICS). Estimates are for the corporate sector. Figures are rounded.
Source: EY analysis.

Macroeconomic impact

The EY Macroeconomic Model is used to estimate the economic impact of the stricter interest expense limitation on the US economy. This model simulates how markets respond to policy changes (e.g., workers leaving one business may then be employed by a different business, albeit at a potentially lower wage). This contrasts to the adverse effects before market adjustments.

Relative to the levels of economic activity under an EBITDA-based 163(j) baseline, the stricter EBIT-based 163(j) interest expense limitation is estimated to reduce job equivalents.ⁱⁱ The negative impact on the US economy steadily grows over time from, on average, a reduction of 90,000 jobs in each of the first ten years to 270,000 jobs each year thereafter. Additionally, it is estimated to reduce US GDP by \$20 billion annually, on average, in each of the first ten years and to grow over time to \$30 billion annually in each year thereafter (relative to the size of the 2024 US economy).ⁱⁱⁱ

ⁱⁱ Job equivalents summarize the impact of both the reduction in hours worked and reduced wages. Specifically, the total change in labor income is divided by average labor income per job.

ⁱⁱⁱ The estimated effects on GDP depend to an extent on how the tax revenue is used by the government. The estimates in this report assume that the revenue is used to increase government transfer payments, which is a standard assumption. To the extent this revenue is used for other purposes (e.g., productivity-enhancing infrastructure spending or deficit reduction), results could differ from those presented.

Contents

I. Introduction 1

II. 163(j) limitation on interest expense 2

III. Changes to economic assumptions that affect the results 5

IV. Disrupted economic activity 7

V. Disrupted economic activity, by state 9

VI. Macroeconomic impact 10

VII. Caveats and limitations 12

Appendix A. Input-output model of the US economy 14

Appendix B. EY Macroeconomic Model 16

Endnotes 19

Economic impacts of a stricter 163(j) interest expense limitation

I. Introduction

Section 163(j) of the Internal Revenue Code limits the deduction for business interest expense. The Tax Cuts and Jobs Act (TCJA), enacted in December 2017, significantly altered Section 163(j) of the Internal Revenue Code. Specifically, it generally disallowed the deductibility for interest expense exceeding 30% of earnings before interest, taxes, depreciation, and amortization (EBITDA). Beginning in 2022, and as enacted under the TCJA, a stricter limitation based on companies' earnings before interest and taxes (EBIT) went into effect. Of the 35 OECD countries with an earnings-based interest expense limitation, none other than the United States have an EBIT-based interest expense limitation.¹

The current law limitation, generally equivalent to interest expense exceeding 30% of EBIT, excludes companies' depreciation and amortization from the limitation calculation. This significantly reduces the total amount of interest that can be deducted. The change from EBITDA to EBIT can be especially impactful for US taxpayers that make longer-term investments since depreciation and amortization generally arise from expenditures having a useful life of more than one year. Those taxpayers that have not incurred such longer-term investments would generally not see a difference in interest deductibility from the EBIT-based limitation.

By raising the tax burden on investment, limiting the deductibility of interest expense generally increases the cost of capital, discourages investment, and results in less capital formation in the United States. A significant portion of the stricter interest expense limitation is estimated to fall on US workers through reduced labor productivity, wages, and employment.

This analysis estimates the economic impact of allowing the stricter 163(j) interest expense limitation to stay in effect. Specifically, it examines the EBIT-based 163(j) limitation that went into effect in 2022 relative to the EBITDA-based 163(j) limitation that was in effect from 2018 through 2021.²

This analysis presents two sets of results:

- ▶ First, the adversely affected economic activity before market adjustments is estimated. Broadly, this is the adversely affected economic activity at businesses directly impacted by the interest expense limitation as well as at businesses connected to the directly impacted businesses. Market adjustments reflect that market economies adjust to policy shocks (e.g., via changes in prices and the shifting of economic activity to other companies, industries, and sectors).
- ▶ Second, the EY Macroeconomic Model is used to estimate the economic impact of the stricter interest expense limitation. This model simulates how markets respond to policy changes (e.g., workers leaving one business may then be employed by a different business, albeit at a potentially lower wage). This is the impact after market adjustments.

II. 163(j) limitation on interest expense

The TCJA, enacted in December 2017, significantly altered Section 163(j) of the Internal Revenue Code. Specifically, it generally disallowed tax deductions for interest expense exceeding 30% of EBITDA. Beginning in 2022, Section 163(j) became even more restrictive, with the threshold being set to 30% of EBIT (instead of EBITDA).³

Illustration of interest expense limitation

Table 1 displays a high-level example of how the Section 163(j) interest expense limitation is calculated. The example illustrates the increase in US tax liability due to a switch from an EBITDA-based Section 163(j) limitation to a stricter EBIT-based limitation.

The illustrative company is assumed to have constant EBITDA (\$1,000,000), EBIT (\$600,000), and interest expense (\$250,000) in 2021 and 2022. In 2021, the company's interest expense (\$250,000) is below the \$300,000 deductibility threshold (\$1,000,000 x 30% = \$300,000). The company is thus able to deduct the entirety of its interest expense. In 2022, the illustrative company now calculates its deductibility threshold as 30% of EBIT rather than 30% of EBITDA. Only \$180,000 (\$600,000 x 30% = \$180,000) of its \$250,000 in interest expense can be deducted, increasing taxable income by \$70,000 (\$250,000 - \$180,000 = \$70,000). Therefore, the company's tax liability increases by \$14,700 in 2022 (\$70,000 x 21% = \$14,700).

Table 1. Illustration of stricter 163(j) interest expense limitation

	2021	2022
EBITDA	\$1,000,000	\$1,000,000
EBIT	\$600,000	\$600,000
x Deductibility threshold (%)	30% of EBITDA	30% of EBIT
= Deductibility threshold (\$)	\$300,000	\$180,000
Interest expense	\$250,000	\$250,000
- Deductible interest expense	\$250,000	\$180,000
= Disallowed interest expense	\$0	\$70,000
Change in taxable income	\$0	\$70,000
x tax rate	21%	21%
= Change in tax liability	\$0	\$14,700

Source: EY analysis.

Estimating disallowed interest expense

There are limited publicly available company-level data on EBITDA, EBIT, and net interest expense as they would appear on a company's tax return. While tax return data available from the Internal Revenue Service (IRS) allow for the calculation of EBITDA, EBIT, and net interest, those data are aggregated at the industry level and, therefore, do not provide a clear view of interest expense disallowed under the limitation. The aggregation across companies in the publicly available tax return data from the IRS generally prevents the computation of disallowed interest with any reasonable level of precision. For example, calculating the interest expense limitation for two individual companies separately can lead to a different result than calculating

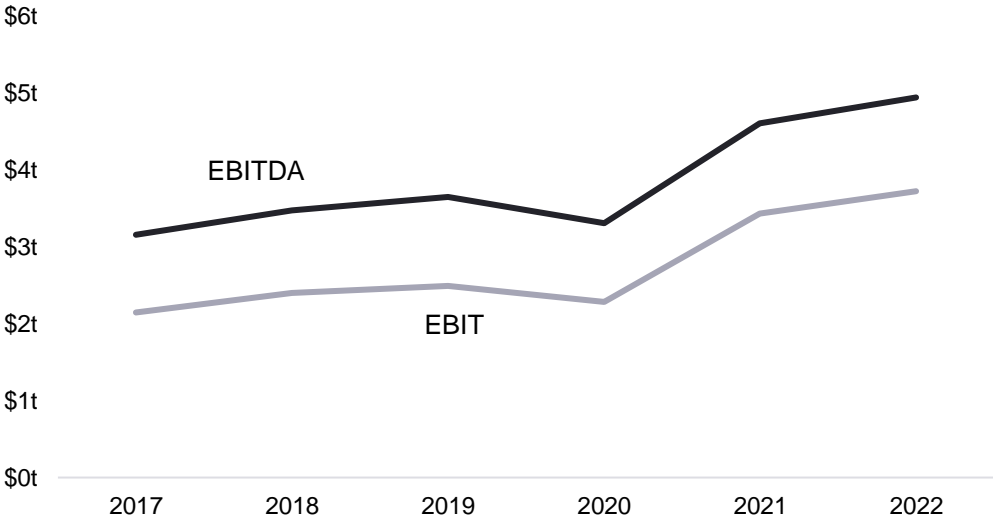
the interest expense limitation when aggregating their data and calculating the interest expense limitation.

To address this shortcoming, this analysis combines the publicly available 2019 IRS tax return data with company-level financial statement data from S&P Capital IQ for more than 3,000 companies in 2022.⁴ These data reflect the most recent publicly available data at the time of this analysis. The aggregated IRS data is distributed to the S&P Capital IQ company-level data. This creates a company-level dataset that corresponds to the IRS tax return data. Estimates of the disallowed interest expense can then be made at the company level based on the combined data. That is, this approach takes the EBITDA, EBIT, interest expense, and interest income found in the company-level financial statement data but scales the levels to match the industry-level IRS tax return data, by industry. As a final step, these combined data are then calibrated to Congressional Budget Office (CBO) estimates of the share of interest expense disallowed under an EBIT-based 163(j) interest expense limitation and the share disallowed under the EBITDA-based 163(j) interest expense limitation is then estimated.⁵

Trends in company interest expense, EBITDA, and EBIT

The interest expense and cash flow of companies has fluctuated over the past six years. Figure 1 displays the EBITDA (i.e., “operational income”) and EBIT for public nonfinancial companies from 2017 through 2022.

Figure 1. EBITDA and EBIT of public nonfinancial companies (\$ trillions)



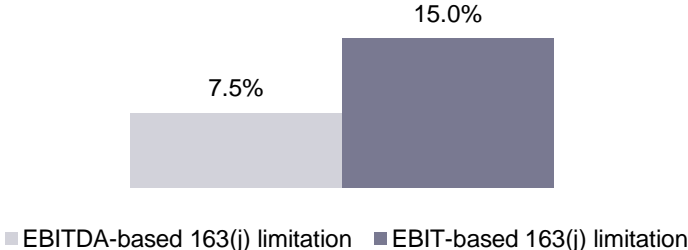
Source: S&P Capital IQ; EY analysis.

The interest expense of nonfinancial public companies in 2019 was \$409 billion. In 2020, the interest expense of public nonfinancial companies was \$367 billion. It increased to \$384 billion in 2021 and \$413 billion in 2022. Cash flow in 2019 was \$3.6 trillion (EBITDA) and \$2.5 trillion (EBIT). In 2020, EBITDA was \$3.3 trillion, and EBIT was \$2.3 trillion. These increased to \$4.6 trillion (EBITDA) and \$3.4 trillion (EBIT) in 2021 and \$4.9 trillion (EBITDA) and \$3.7 trillion (EBIT) in 2022.

Estimating the incremental disallowed interest expense

This analysis finds that disallowed interest expense comprises about 7.5% of total interest expense under the 30% EBITDA-based limitation and increases to about 15% of total interest expense under the 30% EBIT-based limitation, as shown in Figure 2.⁶ This represents an approximate doubling of disallowed interest expense from the EBIT-based interest expense limitation relative to the EBITDA-based interest expense limitation. Results are presented for corporate nonfinancial interest expense.

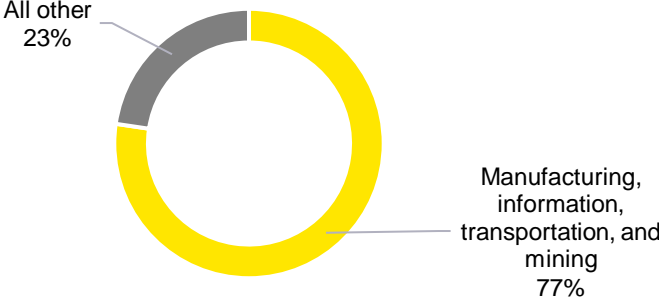
Figure 2. Disallowed interest under the 30% EBITDA-based and EBIT-based interest expense limitations



Note: Estimates in figure are for the corporate sector. The share of interest expense disallowed in the pass-through sector is, on average, smaller than for the corporate sector. Most disallowed interest expense is in the corporate sector. Estimates of the amount of disrupted economic activity and macroeconomic impact presented in this report include both the corporate and pass-through sectors. Source: EY analysis.

As displayed in Figure 3, 77% of incremental disallowed interest expense occurs in the manufacturing, information, transportation, and mining industries.⁷

Figure 3. Interest expense disallowed from EBIT-based limitation relative to EBITDA-based limitation, share by industry group



Note: Industry definitions follow the North American Industry Classification System (NAICS). Estimates are for the corporate sector. Figures are rounded. Source: EY analysis.

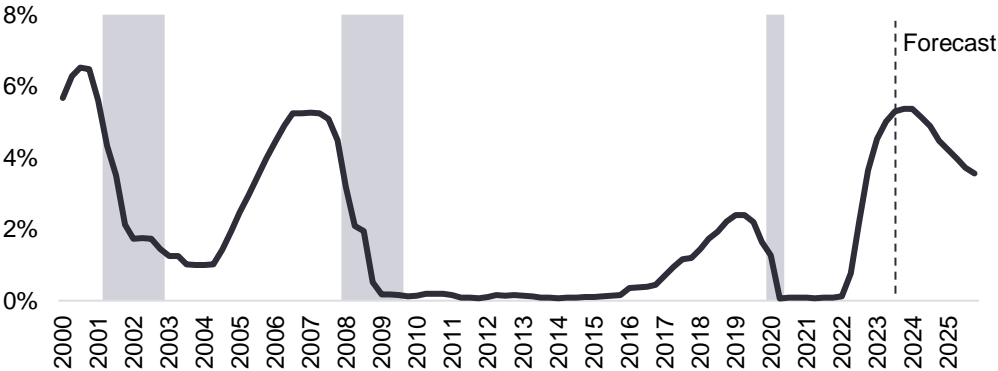
III. Changes to economic assumptions that affect the results

EY completed a similar study in 2022 on the economic impacts of a more stringent 163(j) interest expense limitation. The results presented in this report are larger than those in the 2022 report.⁸ This is largely because interest rates are currently higher and are projected to stay higher than expected by economic forecasts from 2022.⁹ When interest rates rise, companies' interest expenses generally rise. This increasing interest expense interacts with the more stringent 163(j) limitation, leading to more interest expense deductions being disallowed.

Generally, the amount of interest expense that is disallowed impacts a company's cost of capital. The higher the share of disallowed interest expense, the higher the cost of capital. A higher cost of capital reduces investment, impacting macroeconomic impacts. For illustrative purposes, the figures below display how a variety of interest rate measures have changed and are currently expected to change over a 25-year period.¹⁰

Figure 4 displays the federal funds rate, the interest rate at which banks and other depository institutions lend funds to each other. It is set by the Federal Reserve. Over the 2000-2019 period, the federal funds rate averaged 1.8%. This has since increased to 5% in the second quarter of 2023 and is projected to stay above 3.5% through the end of 2025.

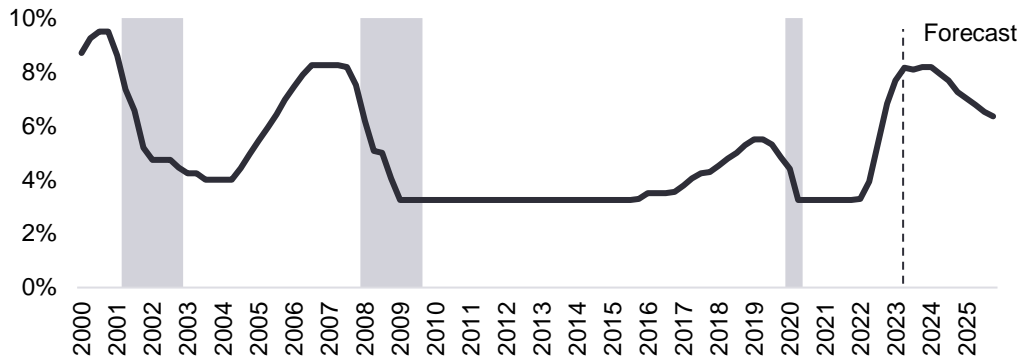
Figure 4. Federal funds rate, 2000-2025



Note: Gray bars denote a recession. Forecast period goes through 2025 as an illustration of how the federal funds rate has changed over a 25-year period. The modeling used in this analysis continues beyond 2025.
Source: Congressional Budget Office, Historical Data and Economic Projections, July 2023 update.

Figure 5 displays the prime interest rate. This is the benchmark rate banks use to set the standard borrowing rate for higher-credit customers. Over the 2000-2019 period, the prime rate was, on average, 4.9%. This has since increase to 8.2% in the second quarter of 2023 and is projected to stay above 6.4% through the end of 2025.

Figure 5. US prime interest rate, 2000-2025

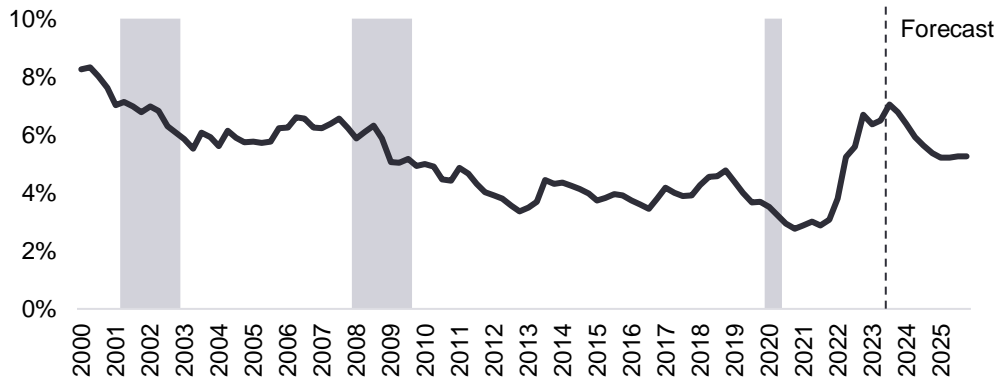


Note: Gray bars denote a recession. Forecast years assume a constant ratio between the federal funds rate and the prime interest rate. Forecast period goes through 2025 as an illustration of how the prime interest rate has changed over a 25-year period. The modeling used in this analysis continues beyond 2025.

Source: Board of Governors of the Federal Reserve System, Bank Prime Loan Rate, Not Seasonally Adjusted; Congressional Budget Office, Historical Data and Economic Projections, July 2023 update; EY analysis.

Figure 6 displays the 30-year fixed mortgage rate, which is a home loan that has a fixed rate for the entire length of the loan, 30 years in this case. Over the 2000-2019 period, the 30-year mortgage rate averaged 5.2%. This has since increased to 6.5% in the second quarter of 2023, more than 7% in September 2023, and it is projected to stay above the period average through the end of 2025.¹¹

Figure 6. 30-year mortgage rate, 2000-2025



Note: Gray bars denote a recession. Forecast period goes through 2025 as an illustration of how the 30-year mortgage rate has changed over a 25-year period. The modeling used in this analysis continues beyond 2025.

Source: Oxford Economics.

IV. Disrupted economic activity

This section presents the estimated adversely affected economic activity before market adjustments. Broadly, this is the adversely affected economic activity at businesses directly impacted by the interest expense limitation as well as at businesses connected to the directly impacted businesses. Market adjustments reflect that market economies adjust to policy shocks (e.g., via changes in prices and the shifting of economic activity to other companies, industries, and sectors).

Disallowing interest expense via the stricter EBIT-based 163(j) interest expense limitation increases the cost of capital and, consequently, reduces investment in the US economy and that adversely affects jobs, employee compensation, and GDP.

These estimates were produced using an input-output model of the US economy. Investment effects were used as an input to estimate the adversely affected economic activity before market adjustments. See the appendix for more information on methodology.

Results are presented for employment, employee compensation, and GDP:

- ▶ **Employment.** Employment is measured as the total headcount of US workers. For example, a company with three full-time workers and a company with two full-time workers and one part-time worker would both be measured as having three workers.
- ▶ **Employee compensation.** Employee compensation includes employee cash compensation and benefits. Employee compensation is a component of GDP.
- ▶ **GDP.** GDP measures a sector's contribution to the production of all final goods and services produced in the United States.

Economic activity is measured as the sum of direct, indirect (supplier-related), and induced (consumption-related) activity:

- ▶ **Direct economic effects** are the changes at companies where tax liability increases as a result of the stricter interest expense limitation.
- ▶ **Supply chain effects** occur when companies affected by the stricter interest expense limitation change their purchases of goods and services from suppliers, causing changes in their suppliers' economic activity. Purchases of these products and services can lead to additional rounds of economic activity as suppliers purchase operating inputs from their own suppliers.
- ▶ **Related consumer spending effects** occur when there is a change in the amount of employee compensation at companies affected by the stricter interest expense limitation and their suppliers, which in turn affects consumer spending that supports economic activity at other businesses (e.g., grocery stores and restaurants). The earnings spent on food at a restaurant, for example, support jobs at the restaurant as well as at farms, transportation companies, and other businesses involved in the restaurant's supply chain.

As displayed in Figure 7, the scale of the US economic activity disrupted by the interest expense limitation, before market adjustments, is 867,000 workers earning \$58 billion of compensation and generating \$108 billion in GDP. This consists of the direct operations from businesses making use of the interest expense, suppliers to businesses affected by the stricter limitation, and related consumer spending. Employee compensation is a component of GDP.

The adversely affected US economic activity before market adjustments at directly affected companies is 372,000 workers earning \$23 billion and generating \$39 billion of GDP. The annual adverse effect at suppliers before market adjustments is 206,000 workers earning \$16 billion and generating \$31 billion of GDP. The annual adverse effect from related consumer spending is 290,000 workers earning \$19 billion of compensation and generating \$38 billion of GDP.

Moreover, the total amount of disrupted economic activity is nearly double what was estimated in the previous analysis. Specifically, the adversely affected US jobs increased from 467,000 to 867,000, employee compensation from \$23 billion to \$58 billion, and GDP from \$44 billion to \$108 billion.¹²

Figure 7. Adversely affected US jobs, employee compensation, and GDP from EBIT-based 163(j) interest expense limitation before market adjustments

867,000 jobs

372k	206k	290k
Employment change from businesses affected by EBIT-based 163(j) limitation	Employment change from suppliers to businesses affected by EBIT-based 163(j) limitation	Employment change from related consumer spending

\$58 billion employee compensation

\$23b	\$16b	\$19b
Employee compensation change from businesses affected by EBIT-based 163(j) limitation	Employee compensation change from suppliers to businesses affected by EBIT-based 163(j) limitation	Employee compensation change from related consumer spending

\$108 billion GDP

\$39b	\$31b	\$38b
GDP change from businesses affected by EBIT-based 163(j) limitation	GDP change from suppliers to businesses affected by EBIT-based 163(j) limitation	GDP change from related consumer spending

Note: Market adjustments include, for example, that some workers adversely affected could find jobs elsewhere albeit with potentially lower wages. Estimates are scaled to the size of the US economy in 2024. Estimates are relative to an EBITDA-based 163(j) limitation baseline. Figures are rounded.
 Source: EY analysis.

V. Disrupted economic activity, by state

The adversely affected US jobs, employee compensation, and GDP from the EBIT-based 163(j) interest expense limitation before market adjustments by state (plus the District of Columbia) is displayed in Table 2. The states estimated to have the largest amount of disrupted economic activity are: California (120,000 jobs), Texas (76,000 jobs), New York (64,000 jobs), Florida (53,000 jobs), and Illinois (37,000 jobs).

Table 2. Adversely affected US jobs, employee compensation, and GDP from EBIT-based 163(j) interest expense limitation before market adjustments
Dollars in millions

	Jobs	Employee comp.	GDP		Jobs	Employee comp.	GDP
Alabama	9,000	\$611	\$1,127	Montana	3,000	\$154	\$280
Alaska	2,000	\$170	\$313	Nebraska	6,000	\$372	\$678
Arizona	17,000	\$1,068	\$1,955	Nevada	11,000	\$660	\$1,214
Arkansas	6,000	\$394	\$721	New Hampshire	4,000	\$248	\$455
California	120,000	\$8,677	\$16,254	New Jersey	26,000	\$1,664	\$3,026
Colorado	17,000	\$1,081	\$2,013	New Mexico	4,000	\$246	\$456
Connecticut	10,000	\$681	\$1,255	New York	64,000	\$3,876	\$7,166
Delaware	3,000	\$143	\$258	North Carolina	25,000	\$1,687	\$3,102
DC	5,000	\$215	\$394	North Dakota	2,000	\$149	\$284
Florida	53,000	\$3,265	\$5,932	Ohio	28,000	\$1,890	\$3,462
Georgia	26,000	\$1,793	\$3,324	Oklahoma	8,000	\$575	\$1,072
Hawaii	4,000	\$262	\$473	Oregon	11,000	\$729	\$1,344
Idaho	4,000	\$249	\$454	Pennsylvania	32,000	\$2,260	\$4,154
Illinois	37,000	\$2,414	\$4,416	Rhode Island	3,000	\$152	\$274
Indiana	16,000	\$1,213	\$2,235	South Carolina	10,000	\$709	\$1,306
Iowa	8,000	\$509	\$942	South Dakota	2,000	\$123	\$224
Kansas	7,000	\$503	\$927	Tennessee	19,000	\$1,319	\$2,413
Kentucky	10,000	\$697	\$1,272	Texas	76,000	\$5,437	\$10,229
Louisiana	10,000	\$720	\$1,322	Utah	8,000	\$561	\$1,048
Maine	3,000	\$190	\$342	Vermont	2,000	\$96	\$174
Maryland	15,000	\$896	\$1,624	Virginia	21,000	\$1,307	\$2,383
Massachusetts	23,000	\$1,433	\$2,624	Washington	24,000	\$1,878	\$3,584
Michigan	21,000	\$1,444	\$2,665	West Virginia	3,000	\$214	\$398
Minnesota	15,000	\$991	\$1,818	Wisconsin	14,000	\$980	\$1,808
Mississippi	5,000	\$343	\$629	Wyoming	2,000	\$120	\$226
Missouri	14,000	\$913	\$1,668	United States	867,000	\$58,284	\$107,717

Note: Estimates are scaled to the size of the US economy in 2024. Estimates are relative to an EBITDA-based 163(j) limitation baseline. Figures are rounded.

Source: EY analysis.

VI. Macroeconomic impact

This section presents the estimated macroeconomic impacts. Specifically, the EY Macroeconomic Model is used to estimate the macroeconomic impact of an EBIT-based 163(j) limitation relative to an EBITDA-based 163(j) limitation. This model simulates how markets respond to policy changes (e.g., workers leaving one business may then be employed by a different business, albeit at a potentially lower wage). This contrasts to the adverse effects before market adjustments (Section IV and Section V).

By raising the US tax burden on investment, a stricter interest expense limitation increases the cost of capital, which discourages investment and results in less capital formation. With less capital available per worker, labor productivity falls. This reduces the wages of workers and, ultimately, GDP and Americans' standard of living.

EY Macroeconomic Model

The economic impacts are estimated using the EY Macroeconomic Model, an overlapping generations model similar to models used by the CBO, Joint Committee on Taxation (JCT), and US Department of the Treasury to analyze changes in tax policy.¹³

The EY Macroeconomic Model includes a detailed modeling of industries and inter-industry linkages. Businesses choose the optimal mix of capital and labor based on relative prices and industry-specific characteristics. Each industry has a different relative size of capital, labor, and intermediate inputs associated with its output. This model is designed to include key economic decisions of businesses and households affected by tax policy, as well as major features of the US economy. The post-tax returns from work and savings are incorporated into business and households' decisions on how much to produce, save, and work.

A description of the EY Macroeconomic Model can be found in Appendix B.

Use of revenues

An important element of these policy simulations is that they generate revenue, which creates opportunities inherent with the use of these revenues. The revenue could be used, for example, to reduce preexisting taxes, fund additional government spending or transfers, or reduce the federal deficit. This analysis assumes that the revenue is used to fund government transfers. Government transfer programs are assumed not to boost private sector productivity or private sector output but could achieve other policy objectives.¹⁴

Macroeconomic estimates

Relative to levels under an EBITDA-based 163(j) baseline, the stricter EBIT-based 163(j) interest expense limitation is estimated to have the following US economic impacts (relative to the size of the 2024 US economy):

Job equivalents. A significant portion of the stricter interest expense limitation will fall on US workers through reduced labor productivity, wages, and employment. The tax change is estimated to decrease US job equivalents by approximately.¹⁵

- ▶ 90,000 jobs, on average, in each of the first ten years; and
- ▶ growing over time to 270,000 jobs each year thereafter.

Gross domestic product. The stricter interest expense limitation is estimated to decrease US GDP by:

- ▶ \$20 billion annually, on average, over the first 10 years; and
- ▶ growing over time to \$30 billion annually in each year thereafter.

More detailed results can be seen in Appendix B.

VII. Caveats and limitations

Any modeling effort is only an approximate depiction of the economic forces it seeks to represent, and the economic models developed for this analysis are no exception. Although various limitations and caveats might be listed, several are particularly noteworthy:

- ▶ **Estimated macroeconomic impacts are based on a stylized depiction of the US economy.** The models used for this analysis are, by their very nature, a stylized depiction of the US economy. As such, they cannot capture all of the detail of the US economy, the existing US tax system, or the tax policy change.
- ▶ **This analysis presents estimates before and after market adjustments.** The adverse effect before market adjustments measures the amount of economic activity disrupted by disallowing this interest expense. Market adjustments reflect the shifting of economic activity elsewhere in the economy to other companies, industries, and sectors. In contrast, the EY Macroeconomic Model is used to estimate the economic impact of the stricter interest expense limitation. This model simulates how markets respond to policy changes (e.g., workers leaving one business may then be employed by a different business, albeit at a potentially lower wage).
- ▶ **Macroeconomic estimates are sensitive to how tax revenue from the policy change is used.** Because tax and spending policies must ultimately be funded (e.g., tax cuts must ultimately be paid for), it is not possible to separate entirely the impact of a given tax increase from the impact of the use of the revenues it may generate. Revenue raised in this analysis must eventually be used in some way and how the revenue is used can affect the estimated impacts. Typical uses of the revenue in analyses like this have included deficit reduction, government spending or transfer increases, tax reductions, or a combination thereof. Assuming different uses of the revenue could produce different results than those obtained in this analysis.
- ▶ **Full employment model.** The EY Macroeconomic Model, like many general equilibrium models, focuses on the longer-term incentive effects of policy changes. It also assumes that all resources throughout the economy are fully employed; that is, there is no slackness in the economy (i.e., a full employment assumption with no involuntary unemployment). Any increase in labor supply is a voluntary response to a change in income or the return to labor that makes households choose to substitute between consumption and leisure. To provide a high-level measure of the potential employment impacts, a job equivalent measure has been included in this analysis' results. Job equivalent impacts are defined as the change in total labor income divided by the baseline average labor income per job.
- ▶ **Estimated macroeconomic impacts limited by calibration.** This model is calibrated to represent the US economy and then forecast forward. However, because any particular year may reflect unique events and also may not represent the economy in the future, no particular baseline year is completely generalizable.
- ▶ **Industries are assumed to be responsive to normal returns on investment.** The industries comprising the United States economy in the EY Macroeconomic Model are assumed to be responsive to the normal returns on investment. This contrasts to industries

that earn economic profits and thereby have an increased sensitivity to statutory tax rates relative to marginal effective tax rates.

- ▶ **Economic forecasts are uncertain.** Like any economic forecast, those presented in this report could be subject to change based on the availability of new economic information.

Appendix A. Input-output model of the US economy

This analysis uses a cost of capital model and an input-output model of the US economy to estimate the adversely affected US jobs, employee compensation, and GDP from EBIT-based 163(j) interest expense limitation before market adjustments.

Specifically, this analysis estimates (1) the increase in the cost of capital associated with the policy change; (2) the change in investment by applying an investment elasticity from the economic literature to the change in the cost of capital; and (3) uses the change in investment as the direct effect of the policy.¹⁶ This associated long-run change in the capital stock of the industry is used to estimate the change in scale of affected industries and, accordingly, the associated direct effect on jobs, GDP, and employee compensation. The related supplier and consumer spend effects are then estimated by being input into the IMPLAN model, which is described below.

The economic multipliers used for this analysis were estimated using the 2021 IMPLAN input-output model. IMPLAN is used by more than 500 universities and government agencies and includes the interaction of more than 500 industry sectors, thus identifying the interaction of specific industries affected by the stricter interest expense limitation. Direct investment effects were used as an input to estimate the overall economic activity supported by the interest expense that would be disallowed.

The multipliers in the IMPLAN model are based on the Leontief production function, which estimates the total economic requirements for every unit of direct output in a given industry based on detailed inter-industry relationships documented in the input-output model. The input-output framework connects commodity supply from one industry to commodity demand by another. The multipliers estimated using this approach capture all of the upstream economic activity (or backward linkages) related to an industry's production by attaching technical coefficients to expenditures. These output coefficients (dollars of demand) are then translated into dollars of value added and labor income and number of employees based on industry averages.

- ▶ **Employment.** Employment is measured as the total headcount of workers. For example, a company with three full-time workers and a company with two full-time workers and one part-time worker would both be measured as having three workers.
- ▶ **Employee compensation.** Employee compensation includes employee cash compensation and benefits. Employee compensation is a component of GDP.
- ▶ **GDP.** GDP measures a sector's contribution to the production of all final goods and services produced in the United States

Economic activity is measured as the sum of direct, indirect (supplier-related), and induced (consumption-related) activity:

- ▶ **Direct economic effects** are the changes at companies where tax liability increases as a result of the stricter interest expense limitation.
- ▶ **Supply chain effects** occur when companies affected by the stricter interest expense limitation change their purchases of goods and services from suppliers, causing changes in their suppliers' economic activity. Purchases of these products and services can lead

to additional rounds of economic activity as suppliers purchase operating inputs from their own suppliers.

- ▶ **Related consumer spending effects** occur when there is a change in the amount of employee compensation at companies affected by the stricter interest expense limitation and their suppliers, which in turn affects consumer spending that supports economic activity at other businesses (e.g., grocery stores and restaurants). The earnings spent on food at a restaurant, for example, support jobs at the restaurant as well as at farms, transportation companies, and other businesses involved in the restaurant's supply chain.

Appendix B. EY Macroeconomic Model

The EY Macroeconomic Model used for this analysis is similar to those used by the CBO, JCT, and US Treasury Department.¹⁷ In this model, changes in tax policy affect the incentives to work, save and invest, and to allocate capital and labor among competing uses. Representative individuals and firms incorporate the after-tax return from work, savings, and investment, into their decisions on how much to produce, save, and work.

The general equilibrium methodology accounts for changes in equilibrium prices in factor (i.e., capital and labor) and goods markets and simultaneously accounts for the behavioral responses of individuals and businesses to changes in taxation (or other policies). Behavioral changes are estimated in an overlapping generations (OLG) framework, whereby representative individuals with perfect foresight incorporate changes in current and future prices when deciding how much to consume and save in each period of their lives.

High-level description of model's structure

Production

Firm production is modeled with the constant elasticity of substitution (CES) functional form, in which firms choose the optimal level of capital and labor subject to the gross-of-tax cost of capital and gross-of-tax wage. The model includes industry-specific detail through use of differing costs of capital, factor intensities, and production function scale parameters. Such a specification accounts for differential use of capital and labor between industries as well as distortions in factor prices introduced by the tax system. The cost of capital measure models the extent to which the tax code discriminates by asset type, organizational form, and source of finance.

The industry detail included in this model corresponds approximately with three-digit North American Industry Classification System (NAICS) codes and is calibrated to a stylized version of the US economy. Each of 36 industries has a corporate and pass-through sector except for owner-occupied housing and government production. Because industry outputs are typically a combination of value added (i.e., the capital and labor of an industry) and the finished production of other industries (i.e., intermediate inputs), each industry's output is modeled as a fixed proportion of an industry's value added and intermediate inputs to capture inter-industry linkages. These industry outputs are then bundled together into consumption goods that consumers purchase.

Consumption

Consumer behavior is modeled through use of an OLG framework that includes 55 generational cohorts (representing adults aged 21 to 75). Thus, in any one year, the model includes a representative individual optimizing lifetime consumption and savings decisions for each cohort aged 21 through 75 (i.e., 55 representative individuals) with perfect foresight. The model also distinguishes between two types of representative individuals: those that have access to capital markets (savers) and those that do not (non-savers or rule-of-thumb agents).

Non-savers and savers face different optimization problems over different time horizons. Each period non-savers must choose the amount of labor they supply and the amount of goods they

consume. Savers face the same tradeoffs in a given period, but they must also balance consumption today with the choice of investing in capital or bonds. The model assumes 50% of US households are permanently non-savers and 50% are permanently savers across all age cohorts.

The utility of representative individuals is modeled as a CES function, allocating a composite commodity consisting of consumption goods and leisure over their lifetimes. Representative individuals optimize their lifetime utility through their decisions of how much to consume, save, and work in each period subject to their preferences, access to capital markets, and the after-tax returns from work and savings in each period. Representative individuals respond to the after-tax return to labor, as well as their overall income levels, in determining how much to work and thereby earn income that is used to purchase consumption goods or to consume leisure by not working. In this model the endowment of human capital changes with age — growing early in life and declining later in life — following the estimate of Altig et al. (2001).¹⁸

Government

The model includes a simple characterization of both federal and state and local governments. Government spending is assumed to be used for either: (1) transfer payments to representative individuals, or (2) the provision of public goods. Transfer payments are assumed to be either Social Security payments or other transfer payments. Social Security payments are calculated in the model based on the 35 years in which a representative individual earns the most labor income. Other transfer payments are distributed on a per capita basis. Public goods are assumed to be provided by the government in fixed quantities through the purchase of industry outputs as specified in a Leontief function.

Government spending in the model can be financed by collecting taxes or borrowing. Borrowing, however, cannot continue indefinitely in this model. Eventually, the debt-to-GDP ratio must stabilize so that the government's fiscal policy is sustainable. The model allows government transfers, government provision of public goods, or government tax policy to be used to achieve a selected debt-to-GDP ratio after a selected number of years. This selected debt-to-GDP ratio could be, for example, the initial debt-to-GDP ratio or the debt-to-GDP ratio a selected number of years after policy enactment.

Modeling the United States as a large open economy

The model is an open economy model that includes both capital and trade flows between the United States and the rest of the world. International capital flows are modeled through the constant portfolio elasticity approach of Gravelle and Smetters (2006).¹⁹ This approach assumes that international capital flows are responsive to the difference in after-tax rates of return in the United States and the rest of the world through a constant portfolio elasticity expression. Trade is modeled through use of the Armington assumption, wherein products made in the United States versus the rest of the world are imperfect substitutes.

Table B-1. Key model parameters

Intertemporal substitution elasticity	0.4
Intratemoral substitution elasticity	0.6
Leisure share of time endowment	0.4
International capital flow elasticity	3.0
Capital-labor substitution elasticity	0.8
Adjustment costs	2.0

Source: Key model parameters are generally from Joint Committee on Taxation, *Macroeconomic Analysis of the Conference Agreement for H.R. 1, The 'Tax Cuts and Jobs Act,'* December 22, 2017 (JCX-69-17) and Jane Gravelle and Kent Smetters, "Does the Open Economy Assumption Really Mean that Labor Bears the Burden of a Capital Income Tax?" *Advances in Economic Analysis and Policy*, 6(1) (2006): Article 3.

Table B-2. Macroeconomic impact of a stricter interest expense limitation

	First ten years	Long run
GDP	-0.07%	-0.12%
Consumption	0.03%	-0.11%
Investment	-0.54%	-0.26%
After-tax wage rate	*	-0.12%
Labor supply	-0.06%	-0.04%
Private capital	-0.08%	-0.26%
Job equivalents	-0.06%	-0.20%
<i>Annual impacts relative to 2024 US economy</i>		
GDP (\$bil)	-\$20	-\$30
Job equivalents	-90	-270

*Less than 0.005% in magnitude

Note: Job-equivalent impacts are defined as the change in labor income divided by baseline average income per job. Changes are relative to 2024 US economy. Long run denotes when the economy has fully adjusted to policy change; generally, 2/3 to 3/4 of this adjustment occurs within 10 years.

Source: EY analysis.

Endnotes

¹ The OECD is the Organisation for Economic Co-operation and Development. See, for example, OECD, *Corporate Tax Statistics Second Edition*, 2020 and OECD, *Interest Expense Limitation Rules (ILR)*, retrieved September 2023. Also, see, PwC, *Economic analysis of EBIT-based business interest expense limitation*, June 2021 (Prepared for the American Investment Council).

² The scope of this study is limited to the federal tax impacts of the change in interest deductibility. Further impacts are likely in states that implement the federal interest limitation as a component of their state tax systems.

³ The limitation on interest expense was also temporarily relaxed in response to the COVID-19 pandemic. The CARES Act, enacted in March 2020, increased the threshold for tax deductibility from 30% to 50% for tax years 2019 and 2020 and further allowed the use of a company's 2019 EBITDA income in the 2020 calculation.

⁴ The analysis includes public companies traded on a major US exchange. Companies in the finance and insurance industries are excluded. It is assumed that companies in the agriculture, utilities, and real estate generally opt out of the policy.

⁵ Specifically, the analysis was calibrated to be consistent with the share of interest expense disallowed by the corporate and pass-through sectors over the 2024-2023 10-year budget window as reported in Congressional Budget Office, *CBO's Model for Estimating the Effect That Federal Taxes Have on Capital Income from New Investment: Working Paper 2022-01*, February 2022. This time period reflects interest expense disallowed under an EBIT-based 163(j) interest expense limitation. The version of parameters updated for February 2023 baseline was used.

⁶ Estimates in figure are for the corporate sector. The share of interest expense disallowed in the pass-through sector is, on average, smaller than for the corporate sector. Most disallowed interest expense is in the corporate sector.

⁷ Industry results are for the corporate sector.

⁸ See EY, *Economic impact of a stricter 163(j) interest expense limitation*, September 2022, https://documents.nam.org/tax/nam_interest_deductibility_study.pdf.

⁹ For example, CBO economic projections from May 2022 projected a federal funds rate of 2.2% in 2023. In contrast, the most recent CBO projections (July 2023) have a projected 5.0% federal funds rate in 2023. Also of note is that there is currently no settled consensus in the economic research on the real long-term interest rate consistent with full employment (i.e., the natural rate of interest). For example, the Federal Reserve Bank of New York has a model indicating that the neutral rate of interest is around 1.2%, but the Federal Reserve Bank of Richmond has a model indicating it is around 2.2%. See Lubik-Matthes Natural Rate of Interest, Federal Reserve Bank of Richmond and Laubach-Williams Natural Rate of Interest, Federal Reserve Bank of New York. Previous research had suggested it could be as low as 0.4%. See Kathryn Holston, Thomas Laubach, and John C. Williams, "Measuring the Natural Rate of Interest: International Trends and Determinants," Board of Governors of the Federal Reserve System, Federal Reserve Bank of San Francisco, Working Paper 2016-11, August 2016.

Note that all inputs to the modeling have been updated relative to the previous analysis. That is, all company, industry, and macroeconomic data have been updated. Therefore, whether EBITDA, EBIT, interest expense, interest income, and interest expense disallowed by the 163(j) limitation increases or decreases varies by company and industry relative to the previous analysis. This is why, for example, the share of interest expense disallowed with the EBITDA-based 163(j) interest expense in this analysis (7.5% for the corporate sector in aggregate) is, while substantially similar, estimated to be somewhat lower than the previous analysis (7.9% for the corporate sector in aggregate).

¹⁰ Note that economic forecasts are subject to significant uncertainty and are included here for illustrative purposes.

¹¹ Also see Freddie Mac, 30-Year Fixed Rate Mortgage Average in the United States [MORTGAGE30US], retrieved from FRED, Federal Reserve Bank of St. Louis.

¹² See EY, *Economic impact of a stricter 163(j) interest expense limitation*, September 2022, https://documents.nam.org/tax/nam_interest_deductibility_study.pdf.

¹³ See, for example, Shinichi Nishiyama, "Fiscal Policy Effects in a Heterogeneous-Agent Overlapping-Generations Economy With an Aging Population," Congressional Budget Office, Working Paper 2013-07, December 2013; Joint Committee on Taxation (JCT), *Macroeconomic Analysis of the 'Tax Reform Act of 2014'*, February 2014 (JCX-22-14); JCT, *Macroeconomic Analysis of Various Proposals to Provide \$500 Billion in Tax Relief*, March 2005 (JCX-4-05); and, US Department of the Treasury, *The President's Advisory Panel on Federal Tax Reform, Simple, Fair, & Pro-Growth: Proposals to Fix America's Tax System*, November 2005.

¹⁴ This analysis includes a stylized modeling of government transfer programs via a rebate to households. Any particular policy proposal should be explicitly modeled to estimate its effects.

¹⁵ Job equivalents summarize the impact of both the reduction in hours worked and reduced wages. Specifically, the total change in labor income is divided by average labor income per job.

¹⁶ The elasticity estimate used in the analysis is obtained from: Djankov, Simeon, Tim Ganser, Caralee McLiesh, Rita Ramalho, and Andrei Shleifer. 2010. "The Effect of Corporate Taxes on Investment and Entrepreneurship." *American Economic Journal: Macroeconomics*, 2(3): 31-64.

¹⁷ See, for example, Shinichi Nishiyama, “Fiscal Policy Effects in a Heterogeneous-Agent Overlapping-Generations Economy With an Aging Population,” Congressional Budget Office, Working Paper 2013-07, December 2013; Joint Committee on Taxation (JCT), *Macroeconomic Analysis of the ‘Tax Reform Act of 2014,’* February 2014 (JCX-22-14); JCT, *Macroeconomic Analysis of Various Proposals to Provide \$500 Billion in Tax Relief*, March 2005 (JCX-4-05); and, US Department of the Treasury, *The President’s Advisory Panel on Federal Tax Reform, Simple, Fair, & Pro-Growth: Proposals to Fix America’s Tax System*, November 2005.

¹⁸ See David Altig, Alan Auerbach, Laurence Koltikoff, Kent Smetters, and Jan Walliser, “Simulating Fundamental Tax Reform in the United States,” *American Economic Review*, 91(3) (2001): 574-595.

¹⁹ See Jane Gravelle and Kent Smetters, “Does the Open Economy Assumption Really Mean That Labor Bears the Burden of a Capital Income Tax?” *Advances in Economic Analysis and Policy*, 6(1) (2006): 1-42.