Incentives and Tax Credits
Quick Start Guide
for Manufacturers
HOW TO CLAIM YOUR SHARE OF $80 BILLION IN GOVERNMENT INCENTIVES AVAILABLE TO BUSINESSES IN THE U.S. EACH YEAR
Did you know that your manufacturing business could qualify for incentives for expansion, hiring, training and equipment upgrades? How about credits for installing clean or renewable energy sources? Incentives come in the form of property tax reductions, sales tax breaks, free land, grants, low- or no-interest loans and more. If you need guidance on how to identify, claim and manage incentives, the NAM INCENTIVES AND TAX CREDITS QUICK START GUIDE FOR MANUFACTURERS can help.
Your business contributes to the vitality of your city and state in the form of tax revenues, job creation, community support and more. In return for these benefits, governments offer various financial perks to fuel your success. Access the resources in this guide to get started identifying potential incentives and tax credits for your business.

HOW YOU’LL BENEFIT

- Discover the range of incentives and tax credits your business might be eligible to receive
- Understand how to manage application, approval and compliance phases of incentives
- Learn how to connect with an incentives expert who can navigate the process for you
- Find out if you are paying unrequired taxes and are owed a refund
- Know what impact any changes in your planned expansion and growth could have on previously awarded incentives and how to manage
- Continue efforts to create a company culture that is welcoming to people of all genders, abilities and backgrounds.
Listen to The Bottom Line Podcast to learn about tax credits, incentives and other timely issues to help you run your business in today’s world.

LISTEN NOW >
Find out why manufacturers are exempt from paying taxes on a portion of their electricity bill and, as this case study details, may be able to obtain a refund.

READ CASE STUDY >
DOWNLOAD INFO SHEET >
Learn how NAM Incentives Locator helped a Fortune 500 company secure $1.68 million in incentives.

LEARN MORE >
Find out how remote work due to COVID-19 is affecting manufacturers’ ability to comply with economic development incentive agreements.

READ THE ARTICLE >
NEED MORE SUPPORT?

This guide is just one example of how the National Association of Manufacturers provides resources and support to help you improve your bottom line. Join the NAM today to access the full range of member benefits. If you’re already a member, you can renew your membership using the button below.