

March 28, 2012

The Honorable Harry Reid
Majority Leader
United States Senate
Washington, DC 20510

The Honorable Mitch McConnell
Republican Leader
United States Senate
Washington, DC 20510

The Honorable John Boehner
Speaker of the House
U.S. House of Representatives
Washington, DC 20515

The Honorable Nancy Pelosi
Minority Leader
U.S. House of Representatives
Washington, DC 20515

Dear Congressional Leaders:

The undersigned companies and associations view the U.S. Export-Import Bank (Ex-Im) as one of the most important tools we have to grow U.S. exports and jobs. Accordingly, we support a swift reauthorization of Ex-Im and appreciate your efforts to quickly move legislation that will reauthorize the Bank before its extension expires on May 31. Ex-Im is the only tool manufacturers have to offset the financing support our competitors receive from their governments. The ability of U.S. companies to maximize their exports is more important than ever to U.S. manufacturers.

During FY2011, Ex-Im Bank supported more than \$40 billion in export sales from more than 3,600 U.S. companies, supporting approximately 290,000 export-related American jobs. The Bank also set a record in its support of small business. More than 85 percent of the Bank's transactions last year directly supported small businesses.

The Ex-Im Bank is effective in enhancing U.S. manufacturing competitiveness, at no cost to the taxpayer. Ex-Im Bank generates enough fees to offset its costs and contributes the remaining surplus to the U.S. Treasury. Reauthorization will enable the Bank to continue generating positive revenues for the U.S. Treasury. Any impartial analyses of the Bank's track record will show it is an employment generator that also helps reduce the federal deficit.

The Ex-Im Bank's charter expired on September 30, 2011, and the Bank is currently operating under an extension that expires on May 31. Failure to act quickly on a long-term reauthorization threatens the many American jobs that depend directly or indirectly on its crucial export financing. Reliable access to export financing is a vital part of being globally competitive, and the Ex-Im Bank has taken on even greater significance in today's turbulent financial environment. Exporters have more difficulty in obtaining credit and working capital than ever before, and overseas customers are financially stretched. Those customers will continue to place a high priority on favorable financial terms.

The Ex-Im Bank is the only tool American manufacturers have to counter the huge sums of export financing – many hundreds of billions of dollars – that other governments provide their exporters. If American manufacturers lose access to the Ex-Im Bank, our ability to compete globally will be severely curtailed. Companies large and small will be disadvantaged, and their customers may turn to foreign competitors that have support from aggressive foreign export credit agencies. America's manufacturers cannot afford to be defenseless in today's global marketplace.

Delaying Ex-Im Bank reauthorization will hurt U.S. manufacturers of every size. We urge you to move swiftly on legislation that will provide a stable, long-term reauthorization and a significant increase in the Bank's lending authority. We appreciate your consideration, and we stand ready to be helpful as we all work toward the goal of doubling America's exports.

Sincerely,

A.O. Smith Corporation
A.W. Chesterton Company
ABB Inc.
Abicor Binzel
ACE Clearwater Enterprises
Ace Pump Corporation
Advance Equipment Mfg. Co.
Aerospace Industries Association
Aerospace Technologies Group, Inc.
AGCO Corporation
Ahaus Tool & Engineering, Inc.
Air Products and Chemicals, Inc.
Air Tractor
Alcoa Inc.
Alert Stamping & Mfg. Co., Inc.
Allied Machinery Corp.
ALOM
aMAEzing, LLC
Amercian Gear Manufacturers Association
American Apparel & Footwear Association (AAFA)
American Crane & Equipment Corporation
American Fiber Manufacturers Association
American Institute for International Steel
American Locker Group Incorporated
American Petroleum Institute
Ampal Incorporated
Ampco Safety Tools
AMT - The Association For Manufacturing Technology
Applied Materials, Inc.
AREVA Inc.
Arizona District Export Council
Arizona Manufacturers Council
Arrow Adhesives Co.
Associated Industries of Massachusetts
Associated Oregon Industries
Association of Equipment Manufacturers
Association of Washington Business
Atlantic Concrete Products Inc.
Atlantis International, Inc.
B&B Manufacturing
Bally Technologies, Inc.
BBVA Compass
Behlen Mfg. Co.
Bell-Memphis, Inc.
Belton Industries, Inc.
Billco Corporation

Bingaman & Son Lumber Inc
Bishop-Wisecarver Corporaiton
Bison Gear & Engineering Corp.
BLS Enterprises, Inc.
Bondioli & Pavesi Inc.
BoResearch, Inc.
Bray International, Inc.
BTE Technologies, Inc.
Business Council of Alabama
Business Roundtable
California Manufacturers & Technology Association
Camino Real District Export Council
CAP Worldwide
Carolina Color Corporation
Casa Herrera Inc
Case New Holland Inc.
Caterpillar
CCN Law Firm
Ceilings Plus
Centennial Bolt, Inc.
Chambers of Commerce Alliance,
Ventura/Santa Barbara Counties
Charleston Metro Chamber of Commerce
Chemstar Products Company
Chester-Jensen
Cinram
Citi
City of Austin
Click Bond, Inc.
Coalition for Employment through Exports
Commercial Creamery Co.
Continental Heat Treating, Inc.
Control Technology, Inc
Cordova Bolt, Inc.
Cox Manufacturing Co., Inc.
Crafted Plastics Inc.
CropLife America
Deep Sea Fisheries Inc.
Deere & Company
Deft, Inc.
Delaware Manufacturing Association
Delmont Laboratories, Inc.
Delta Electronics Mfg. Corp.
deVan Sealants, Inc.
Dietz & Watson, Inc
DRT Mfg. Co.
Duke Manufacturing

Dunmore Corporation
 Eaton Corporation
 Echometer Company
 Economic Alliance Snohomish County
 Electrocube, Inc.
 Ellicott Dredge Enterprises
 Emergency Committee for American Trade (ECAT)
 Exide Technologies
 F.M. Howell & Company
 Fabricators and Manufacturers Association,
 International
 FC Industries, Inc.
 Fecon
 Finishing and Plating Service
 Flux Drive, Inc.
 Forging Industry Association
 Franklin Manufacturing Inc
 Fredon Corporation
 Free Trade Alliance
 Free Trade Alliance San Antonio
 French Oil Mill Machinery Co
 Gaya imports
 GE
 General Aviation Manufacturers Association
 General Converting, Inc.
 General Machine Products Co., Inc.
 Georgia Association of Manufacturers
 GFS Chemicals, Inc.
 Gilson Inc.
 Goodrich Corporation
 Grand River Rubber & Plastics Company
 Greater Houston Partnership
 Greater Irving-Las Colinas Chamber of Commerce
 Greenheck Fan Corporation
 Hardinge Inc.
 Hawkeye Steel Products, Inc
 HE&M Inc
 Heatbath Corporation
 Hexcel Corporation
 Hoerbiger Corporation of America, Inc.
 Hoffinger Industries, Inc.
 Honeywell
 House of Cheatham, Inc.
 Houston District Export Council
 Houston International Trade and
 Development Council
 Houston International Trade Development
 Council, Inc
 Illinois District Export Council
 Inalfa Roof Systems Inc.
 INDIA-The Association of the Nonwoven
 Fabrics Industry
 Industrial Sales & Mfg., Inc
 Infitec, Inc.
 International Trade Association of Greater Chicago
 International Trade Center UTSA

Iowa Association of Business and Industry
 J. Palazzolo Son,inc.
 Jackson Area Manufacturers Association
 Jade Engineered Plastics, Inc
 JAM International Co., Ltd.
 JCM Industries, Inc
 Johnson City/Jonesborough/Washington County
 TN Chamber
 Johnstown Wire Technologies, Inc.
 K.R. Komarek Inc.
 Kelsun Distributors
 Kenall Mfg Co
 Kercher Industries, Inc.
 KMG Chemicals
 Koller Enterprises, Inc.
 Kramer Global Advisory LLC
 La Deau Hinge Company
 Lake Region Medical
 Lansing Regional Chamber of Commerce
 Laserage Technology Corp.
 Leatherwood Manufacturing Inc.
 Littleford Day, Inc.
 Lockheed Martin Corporation
 Lonza (formerly Arch Chemicals, Inc.)
 Lord Corporation
 Lr Centre International de Lafayette
 Mack Trucks, Inc.
 MACNY - The Manufacturers Association
 Manufacturers Association of Florida
 Marlin Steel Wire Products LLC
 Materion Technical Materials
 Meadows Mills ,Inc
 Meggitt USA
 Meritor
 Metl-Span LLC
 Metraflex
 Meyer Tool Inc.
 Michigan Manufacturers Association
 Micro Abrasives Corporation
 Milan Express Co., Inc.
 Miller Industries
 Millipart Inc
 Miltec Corporation
 Miner Elastomer Products Corporation
 Mississippi Marine Corporation
 Missouri Association of Manufacturers
 Mobile Area Chamber of Commerce
 Moore Industries International Inc.
 MTS Systems
 Myers Industries
 Nanocerex
 National Association of Manufacturers
 National Council for Advanced Manufacturing
 National Council of Textile Organizations
 National District Export Council

National Electrical Manufacturers Association (NEMA)
 National Fluid Power Association
 National Foreign Trade Council
 National Marine Manufacturers Association
 National Shooting Sports Foundation
 National Technologies, Inc.
 Neenah Enterprises, Inc
 NEFCO
 NewMedical Technology, Inc.
 NewPage Corporation
 North Carolina Chamber
 North Dakota Chamber of Commerce
 North Scottsdale Chamber of Commerce
 North Texas District Export Council
 Northeast PA Manufacturers & Employers Association
 NPES The Association for Suppliers of Printing, Publishing and Converting Technologies
 Nuclear Energy Institute
 Numerical Control Support Inc
 Numrich Gun Parts Corporation
 Orange County Business Council
 Oxnard Chamber of Commerce
 Palm Desert Area Chamber of Commerce
 Pannell Kerr Forster of Texas, P.C.
 Patton Electronics Co.
 Perlick Corp
 Petrotech, Inc.
 Plain@Fancy Custom Cabinetry
 Polyfab Plastics and Supply Inc.
 Polyguard Products Inc.
 Power Curbers Inc.
 Precision Manufacturing Group, LLC
 Price Pump Co.
 Primrose Candy Co.
 Pulman, Cappuccio, Pullen & Benson, LLP
 Qtech HT LLC
 Quality Float Works, Inc.
 Raco Industrial Corp.
 Radix Wire
 Rail Link International, Inc.
 Red Bud Industries, Inc.
 Rema Dri Vac Corp
 Renton Coil Spring Co
 Riggs Industries, Inc.
 Rilco Manufacturing Company, Inc.
 Rockwell Collins
 Rocky Mount Cord Co.
 RSI
 Rush-Co.
 Safety Speed MFG.
 San Jose Silicon Valley Chamber of Commerce
 Santa Fe Chamber of Commerce, Inc.
 Santana Textiles
 Sapa Extrusions

Saylor-Beall Manufacturing Company
 Schaefer Brush Mfg. Co., Inc
 Schatz Bearing Corporation
 Sellstrom Mfg. Co.
 Siemens Corporation
 Sioux Corporation
 Slade, Inc.
 Small Business Exporters Association
 Small Precision Tools, Inc
 Smiths Group
 Sonneborn Refined Products
 Sorbothane, Inc
 South Carolina Chamber of Commerce
 South River Company
 SpaceX
 Special Products & Mfg., Inc.
 Specialty Equipment Market Association
 Stainless Specialties, Inc.
 Standard Wire & Cable Co.
 Star Cutter Company
 Streater Dependable Mfg.
 Stripmatic Products, Inc
 Strongwell
 Sullivan-Palatek, Inc.
 Sunstream Corp.
 Synalloy Corporation
 Tacoma-Pierce Co. (WA) Chamber
 TenCate
 Texas Capital Bank, N.A.
 Textron Inc
 The Boeing Company
 The Continental Products Co.
 The Dow Chemical Company
 The Dupps Co
 The Greater El Paso Chamber of Commerce
 The Greater San Antonio Chamber of Commerce
 The Manitowoc Company, Inc.
 The McGraw-Hill Companies
 The Ohio Manufacturers' Association
 The Timken Company
 The Will-Burt Company
 Therma-Tron-X, Inc
 Thern, Inc
 Thomson Lamination Company, Inc.
 Thrush Aircraft. Inc
 Tiffin Metal Products Co
 Trade Acceptance Group, Ltd.
 Transcon Steel
 TRDI
 Tri-Pak Machinery, Inc.
 TRUMPF Inc.
 U.S. Chamber of Commerce
 Ultra Tech Machinery Inc.
 Under Construction Builders
 United Risk Consultants
 United States Council for International Business

United Technologies Corporation
Unitron LP
Valley Industry and Commerce Association
Valmont Industries, Inc
Vermeer Corporation
Voss Industries
Vulcan, Inc.
Walex Products Company, Inc.
Washington Council on International Trade
Water & Wastewater Equipment
Manufacturers Association
WaterFurnace International
Webco Industries, Inc.
Welch Allyn, Inc.
Western Towers
Westinghouse Electric Company
Windy City Wire LLC
Wood Machinery Manufacturers of America
World Trade Consult, LLC
Zelazoski Wood Products, Inc.