**Sample letter from Exporting Companies to Suppliers - Ex-Im Board Nominee Letter**

Dear [Supplier Company CEO]:

As a valued part of [company’s] supply chain that helps us produce best-in-class products, I want to share with you how important international trade and, in particular, a fully functioning U.S. Export-Import (Ex-Im) Bank is to the success of our business.

With 95 percent of the world’s consumers living outside of the United States, manufacturers in the United States need tools like the Ex-Im Bank to win new opportunities in markets abroad. While manufacturers scored a victory last year, when a supermajority in Congress passed a long-term reauthorization of Ex-Im Bank after a temporarily lapse in its charter, the Ex-Im Bank Board of Directors is one member short of the quorum required to act on certain transactions and policy changes that require Board approval. Unless the Senate moves forward on the nomination, the Ex-Im Bank will not be able to fulfill its mandate to process large export transactions – putting U.S. exporters and their suppliers at a significant disadvantage to competitors around the world who are supported aggressively by their own government export credit agencies.

My business, like thousands of others, has used Ex-Im to compete globally. Today, [company] sells our products in [name of countries or number of countries]. That growth has helped us add jobs and spur new investment in the United States [or particular state] and continue to work with suppliers like [supplier company].

With a tough global economy and many headwinds challenging the competitiveness of manufacturers in the United States, now is the worst possible time threaten this critical tool. Manufacturers need a fully functioning Ex-Im Bank today. I urge you to work with us at [company] to help us ensure a strong Ex-Im Bank by our voices in public settings and communicating to policymakers and our own employees.

[Name of person] will be calling to follow-up on this letter to see how [supplier company] can help ensure that manufacturing in America continues to grow and expand through opportunities overseas.