**Sample script for congressional calls by company senior managers - Ex-Im Board Nominee Call**

[Company] has a huge stake in increasing sales and commercial engagement overseas. Increased sales will help grow the economy, create jobs, and open new markets for [company].

The Export-Import (Ex-Im) Bank is important for [company] because it helps us compete for foreign sales more successfully. While manufacturers in the United States scored a victory last year, when a supermajority in Congress passed a long-term reauthorization of Ex-Im Bank after a temporarily lapse in its charter, continued politicking inside the D.C. Beltway has left the agency handicapped.

In particular, the Ex-Im Bank Board of Directors is one member short of the quorum required to act on certain transactions and policy changes that require Board approval. Unless the Senate moves forward on the nomination, the Ex-Im Bank will not be able to fulfill its mandate to process large export transactions – putting U.S. exporters and their suppliers at a significant disadvantage to competitors around the world who are supported aggressively by their own government export credit agencies.

The Ex-Im Bank supports millions of U.S. jobs and helps businesses of all sizes compete in a global economy, and is paid for by fees and interest of its users.

[Company] has used Ex-Im to compete globally. Today, our products are sold in [name of countries or number of countries]. That growth has helped us add jobs and spur new investment. For example, [example]. Exporters need access to customer financing and working capital to ensure the continued growth of manufacturing in the United States

With so much at stake for [company], we must make sure lawmakers know where we stand and hear loud and clear why a fully functioning Ex-Im Bank is good for America and for [company].

The goal is for the Representative/Senator to hear that our company’s workers in [district/state] support quick consideration of the nominee to the Ex-Im Bank Board of Directors.

This is where we need your help.

• Make a phone call or submit a letter via email to your Representative/Senators].

• Phone numbers for the Representatives’/Senators’ in-state offices can be found below.

• Making the call or submitting the email letter is easy, quick and should not take more than two minutes!

SUGGESTED SCRIPT: (We encourage you to speak in your own voice, but here’s an idea of how the call will probably go)….

Hi. This is [Full Name] and I live in [City in State]. I’m calling to express my support for the Ex-Im Bank and to urge the Senator to support action on the nomination of Mark McWatters to the Ex-Im Bank’s Board of Directors.

I work for [company] and the future of our company and my job depends on having tools like the Ex-Im Bank to take advantage of opportunities in overseas markets. A supermajority in Congress passed a long-term reauthorization of Ex-Im Bank last year, but the agency’s Board of Directors is currently one member short of the quorum required. As a result, manufacturers in the United States, including my company, is at a competitive disadvantage globally.

It is important that the Senate move forward on the nomination quickly for U.S. manufacturing and jobs.

Does the Senator have a position on the nomination?

Will you please let [/Senator \_\_\_\_] know I called? Thank you!

[add names, addresses, emails and phone numbers for Representatives/Senators]