**Sample Letter to the Editor - Ex-Im Board Nominee Letter**

To the Editor:

With 95 percent of the world’s consumers living outside of the United States, manufacturers in the United States need tools like the U.S. Export-Import Bank to take advantage of opportunities in markets abroad. While manufacturers scored a victory last year, when a supermajority in Congress passed a long-term reauthorization of Ex-Im Bank after a temporarily lapse in its charter, continued politicking inside the D.C. Beltway has left the agency handicapped.

The Ex-Im Bank supports millions of U.S. jobs and helps businesses of all sizes compete in a global economy, and is paid for by fees and interest of its users. Unfortunately, the governing Board of Directors for this federal agency is currently one member short of the quorum required to act on certain transactions and policy changes that require Board approval. Unless the Senate moves forward on the nomination, the Ex-Im Bank will not be able to fulfill its mandate to process large export transactions – putting U.S. exporters and their suppliers at a significant disadvantage to competitors around the world who are supported aggressively by their own government export credit agencies.

My business, like thousands of others, has used Ex-Im to compete globally. Today, [company] sells our products in [name of countries or number of countries]. That growth has helped us add jobs and spur new investment. For example, [example]. Exporters need access to customer financing and working capital to ensure the continued growth of manufacturing in the United States.

With a tough global economy and many headwinds challenging the competitiveness of manufacturers in the United States, now is the worst possible time threaten this critical tool. Manufacturers need a fully functioning Ex-Im Bank today.