

October 15, 2019

Dear Member of Congress:

As associations and businesses representing manufacturers large and small across all sectors of the U.S. manufacturing industry, we write to you to urge passage of the United States–Mexico–Canada Agreement as soon as possible this autumn. Doing so is essential to promoting certainty and growth for manufacturing businesses, workers and families across the United States—each of whom relies on trade with our North American partners to prosper and grow.

North America is the most significant trade market for the United States globally, with Canada and Mexico purchasing one-fifth of the total value of U.S. manufacturing output. Canada and Mexico alone, despite representing less than 4 percent of the global economy, buy more U.S.-manufactured goods than our next 11 trading partners combined. Here at home, U.S. manufacturing exports to Canada and Mexico support millions of American manufacturing jobs as well as 40,000 small and medium-sized businesses and communities across all 50 states.

The USMCA makes significant improvements to the 25-year-old North American Free Trade Agreement and will spur growth and much-needed certainty within the critical North American market, including provisions that will do the following:

- **Strengthen and Modernize America’s Innovation Engine:** The USMCA includes best-in-class intellectual property rules that will help protect the full range of U.S. manufacturing inventions and innovations from theft and set new standards for the 21st-century digital economy that will prohibit distortive measures that undermine American innovation.
- **Expand U.S. Manufacturing Access to Canada and Mexico:** The USMCA will maintain and improve duty-free market access to Canada and Mexico, eliminating red tape at the border and making it easier for small and medium-sized businesses to sell into these critical markets.
- **Level the Playing Field:** The USMCA will raise standards, improve transparency and prohibit both anti-U.S. discrimination and anti-competitive activity—all while providing the same binding enforcement for all obligations in the agreement.

Manufacturers call on both the House of Representatives and the Senate to make consideration and approval of the USMCA a top priority this autumn to promote the continued growth of America’s manufacturing sector and well-paying manufacturing jobs across the United States.

Sincerely,

A. O. Smith Corporation
ABB, Inc.
AbbVie, Inc.
Addoco, Inc.
Advanced Medical Technology Association (AdvaMed)
Advanced Robotics for Manufacturing
Aerospace Industries Association
Air-Conditioning, Heating, and Refrigeration Institute (AHRI)

AK Steel Corporation
Allegheny Recycled Products
Allegheny Technologies Incorporated
ALOM Technologies Corporation
American Apparel & Footwear Association
American Association of Exporters and Importers
American Automotive Policy Council
American Beverage Association
American Chemistry Council
American Coatings Association, Inc.
American Feed Industry Association
American Forest & Paper Association
American Frozen Food Institute
American Gas Association
American Iron and Steel Institute
American Petroleum Institute
American Short Line and Regional Railroad Association
American Supply Association
American Trucking Associations
American Wind Energy Association
American Wire Producers Assn
Amigo Mobility International Inc.
AMT - The Association for Manufacturing Technology
Amway
Animal Health Institute
ArcelorMittal
Archer Daniels Midland Company
Arizona Builders Alliance
Arizona Chamber of Commerce and Industry
Arizona Cotton Growers
Arizona District Export Council
Arizona Manufacturers Council
Arizona-Mexico Commission
Associated Equipment Distributors
Associated Industries of Massachusetts
Associated Industries of Missouri
Associated Wire Rope Fabricators
Association of American Railroads
Association of Equipment Manufacturers
Association of Gaming Equipment Manufacturers (AGEM)
Association of Home Appliance Manufacturers
Association of Washington Business
AT&T
ATEX, Inc.
Auto Care Association
Aztech Lubricants
Baker Boy
Ball Corporation
BASF Corporation
Bayer
Belmont Metals

Benton Development Group
BioNJ
Biotechnology Innovation Organization
Bobrick Washroom Equipment, Inc.
Boehringer Ingelheim Animal Health
Boise Metro Chamber
Border Trade Alliance
Boston Scientific
Bradford White Corporation
Braskem America, Inc.
Brewster Machinery Sales, Inc.
Bristol-Myers Squibb
Brunswick Corporation
Bunge
Business & Institutional Furniture Manufacturers Association
(BIFMA)
Business Roundtable
C & M Manufacturing Corp., Inc.
C.H. Robinson
CAID Industries
California Chamber of Commerce
California Manufacturers & Technology Association
Can Manufacturers Institute
Cargill, Inc.
Carter Products Co.
Caterpillar, Inc.
Cedar Rapids Metro Economic Alliance
Cemen Tech, Inc.
CF Industries
Chemistry Council of New Jersey
Chillicothe Ross Chamber of Commerce
Cimbar Performance Minerals, Inc.
CIT Relay & Switch
CNH Industrial
Color Pigments Manufacturers Association
Colorado Business Roundtable
Colorado Chamber of Commerce
Commercial Vehicle Group
Composite Panel Association
CompTIA
Conagra Brands, Inc.
Concrete Reinforcing Steel Institute
Connecticut Business & Industry Association
Cookware Manufacturers Association
Core Pipe Products, Inc.
Corning Inc.
Council of Industry of Southeastern New York
Covercraft Industries
Covestro LLC
Cummins, Inc.
CWC & Associates, LLC

Daktronics, Inc.
Dayton Region Manufacturers Association
Deere & Company
Distilled Spirits Council of the United States
Domtar
Doosan Bobcat North America
Dow
Draper, Inc.
DuPont de Nemours, Inc.
Eastern Ohio Development Alliance
Eastman
Eaton
Elanco Animal Health
ElectroCraft, Inc.
Eli Lilly and Company
Emerson
Evonik Corporation
Fabricators and Manufacturers Association, International
FCA US LLC
Fibre Box Association
FLEXcon Company
FMC Corporation
Ford Motor Company
Forest Resources Association
Formula Boats
Fortune Brands Home & Security, Inc.
General Electric
General Mills
General Motors
Genesee & Wyoming, Inc.
Georgia Association of Manufacturers
Global Cold Chain Alliance
GlobalMed
Greater Des Moines Partnership
Greater Muscatine Chamber of Commerce
Greater Reading Chamber Alliance
Greater Yuma EDC
Hager Companies
Harley-Davidson Motor Company
HealthCare Institute of New Jersey (HINJ)
Hearth, Patio & Barbecue Association
Hi-Lex Controls, Inc.
Honeywell
Household & Commercial Products Association
Husco International
IBM Corporation
Illinois Manufacturers' Association
INDA, Association of the Nonwoven Fabrics Industry
Independent Lubricant Manufacturers Association
Indian Valley Chamber of Commerce
Industrial Minerals Association - North America

Industrial Truck Association
Ingersoll Rand
Institute of Scrap Recycling Industries (ISRI)
Interlocking Concrete Pavement Institute
International Dairy Foods Association
International Paper Company
International Wood Products Association
Iowa Association of Business and Industry
IPC – Association Connecting Electronics Industries
ISSA - The Worldwide Cleaning Industry Association
J.R. Simplot Company
Jamison Door Co.
Jim Click Automotive
JLS Automation
Johnson Controls
Kansas Chamber
Kellogg Company
Kent Corporation
KFH Industries, Inc.
King's Material, Inc.
Kontoor Brands, Inc.
Koppers, Inc.
Krueger Steel & Wire
Lakeside Foods
Lancaster Chamber
LANXESS Corporation
Laredo Chamber of Commerce
Lawrence Economic Development Corporation
Leading Builders of America
Leggett & Platt, Inc.
Life Sciences Pennsylvania
Livingston International, Inc.
LIXIL
Loudoun County Chamber of Commerce
Louisiana Association of Business and Industry (LABI)
LS Industries, Inc.
Lunar Industries, Inc.
Maclean-Fogg Component Solutions
Magna International
Mahindra Automotive North America
Manufacturer & Business Association
Manufacturing Development, Inc.
Marion Economic Development Corporation
Mar-Mac Industries, Inc.
Mars, Inc.
Maryland Chamber of Commerce
Massachusetts Chemistry & Technology Alliance
McCormick & Company, Inc.
McGard, LLC
Merck & Co., Inc.
Metal Powder Industries Federation

Metal Treating Institute
Metals Service Center Institute
Metform
Michigan Manufacturers Association
Mid Continent Steel and Wire
Milliken
Minneapolis Regional Chamber of Commerce
Minnesota Chamber of Commerce
Mississippi Manufacturers Association
Modine Manufacturing Company
Mondelez International
Motor & Equipment Manufacturers Association
Mount Joy Wire Corporation
Nation Ford Chemical
National Association of Chemical Distributors
National Association of District Export Councils
National Association of Foreign-Trade Zones (NAFTZ)
National Association of Manufacturers
National Council of Textile Organizations
National Electrical Manufacturers Association (NEMA)
National Fastener Distributors Association
National Marine Manufacturers Association
National Oilseed Processors Association
National Pork Producers Council
National Renderers Association
National Small Business Association
National Stone, Sand & Gravel Association
National Tooling and Machining Association
National Waste & Recycling Association
National Wooden Pallet and Container Association
Navistar, Inc.
NC Chamber
Nebraska Chamber of Commerce & Industry
Nevada Manufacturers Association
New Mexico Business Coalition (NMBC)
New York State Chemistry Council
Nitto, Inc.
North American Association of Food Equipment Manufacturers
(NAFEM)
North American Die Casting Association
North American Millers' Association
North Country Chamber of Commerce
North Texas Commission
Northeast PA Manufacturers & Employers Asso.
Nucor Corporation
nVent Electric plc
Ohio Business Roundtable
Okuma America Corporation
Outdoor Power Equipment Institute, Inc.
Owens-Illinois, Inc.
PACCAR, Inc

Parker Hannifin Corporation
Pasco Chamber of Commerce
Penn United Technologies
Pennsylvania Chamber of Business and Industry
Pennsylvania Steel Co., Inc.
Pentaflex, Inc.
PepsiCo
Personal Care Products Council
Petroleum Equipment Institute (PEI)
Pharmaceutical Research and Manufacturers of America
Plastic Pipe and Fittings Association
Plastics Industry Association
Plastics Pipe Institute
Plumbing Manufacturers International
PMMI The Association for Packaging and Processing Technologies
Polaris, Inc.
Porta-King Building Systems
Precision Machined Products Association
Precision Metalforming Association
Printing Industries of America
Procter & Gamble
Profol Americas, Inc.
Prosper, Inc.
Protolabs
PW Athletic
Quebec-New York Corridor Coalition
Railway Supply Institute
Red Bud Industries
Reigncore.com
Reinke Manufacturing Co., Inc.
Remmey - The Pallet Company
Reno + Sparks Chamber of Commerce
Reshoring Institute
Resilient Floor Covering Institute
Rheem Manufacturing Company
Rhode Island Manufacturers Association
Roanoke Insurance Group, Inc.
Samsung Electronics America
Samuel, Son & Co.
San Gabriel Valley Economic Partnership
SC Johnson
Schneider Electric
Schuylkill Chamber of Commerce
Schweitzer Engineering Laboratories
Semiconductor Industry Association
Shell Oil Company
Small Business & Entrepreneurship Council
Smithfield Foods
SOCMA
Specialty Graphic Imaging Association
Specialty Tools & Fasteners Distributors Association (STAFDA)

Stanley Black & Decker
Steel Manufacturers Association
STERIS
STIHL Incorporated
Sumiden Wire Products Corporation
Summit Steel Corporation
Superior Industries International, Inc.
Syngenta
TC Energy
Tennessee Chamber of Commerce & Industry
Texas Association of Business
Texas Association of Manufacturers
Texas Instruments
The Aluminum Association
The Chemours Company
The Coca-Cola Company
The Greenbrier Companies
The Hershey Company
The Kraft Heinz Company
The New England Council
The Ohio Manufacturers' Association
The Pallet Factory, Inc.
TIC Council Americas
TowHaul Corporation
Toyota Motor North America, Inc.
TRSA, the Association for Linen, Uniform and Facility Services
Tucson Metro Chamber
Tyson Foods, Inc.
U.S. Chamber of Commerce
Union Pacific
United Corpus Christi Chamber of Commerce
VF Corporation
Vinyl Institute
Virginia Manufacturers Association
Volvo Group North America
Washington Economic Development Group
Washington Farm Bureau
West Virginia Manufacturers Association
WestRock
White Pine Chamber of Commerce
Wichita Regional Chamber of Commerce
Wiese Industries, Inc.
Window and Door Manufacturers Association
Winton Machine Company
Wisconsin Manufacturers & Commerce
Yuma County Chamber of Commerce
Zoetis